## **YDER TIMES** Newsletter by Secure ERP, Inc.

Insider Tips to Make Your Business Run Faster, Easier, and More Profitably

## **FCC Alert**

The FCC issued an alert about the increase in malicious smishing (SMS phishing).

Hackers are using this effective and easy method of phishing individuals on their phones in order to gain access to accounts and steal money.

Contact us to discuss more details including the FCC's recommendations to defend against these kinds of attacks.

Also, let us analyze your environment to ensure your users are not opening gates for hackers with OneDrive and SharePoint.

## September 2022



Too many businesses are exposed and vulnerable to cyber attacks. With a unique Guardian Angel Protection solution, our clients get back to their

business and sleep better knowing their data is secure

This monthly publication is provided courtesy of Rick Rusch, CEO of Secure ERP, Inc.



It's back-to-school season! Soon, our kids will return to the classroom, where they will relearn the information from the prior school year to ensure that they were able to retain that knowledge. There's nothing wrong with needing a refresher, and this is true for both students and your employees.

If your staff has not had a refresher course on your company's cyber security practices sometime in the last year, now is the perfect time to get them up to speed. After all, they can't defend themselves from cyberthreats if they don't know how. That's why it's so important that your team has bought into a cyber-secure culture and is aware of potential threats that could impact your business.

Cyberthreats come in all shapes and sizes, but an overwhelming majority of

successful cyber-attacks can be attributed to human error, which is the main reason your employees need cyber security refresher training at least once a year. A lack of training can open your business up to hackers and other cyber-attacks by way of phishing e-mails, weak passwords, unsafe browsing and more - which jeopardizes your entire company. Additionally, in many cases, insurance won't cover your claims if your employees have not undergone regular training. Finally, customers usually don't want to do business with a company that isn't keeping their information protected.

It doesn't matter how big or small your business is – you must make an effort to ensure that all of your employees have gone through cyber security training. However, if you've never trained your team on cyber security

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and are unsure of which topics to cover, don't worry because we've put together a list of the most important topics to discuss.

#### **Password Security**

Nearly every employee at every company has their own login to access the company's systems, data or Internet. When selecting the passwords for this login, employees need to use strong, unique passwords that utilize letters, numbers, punctuation and other special characters and are not shared between accounts. You should also ensure that your employees regularly change their passwords. For an extra layer of security, you can utilize multifactor authentication so you'll know that those logging into an account are who they claim to be.

#### E-mail

Your employees should be cautious of any e-mails that come from addresses outside of the company. When your employees go through their e-mail, they should not open e-mails from people they don't know or have not communicated with in the past. Unless they know exactly

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where the e-mail has come from, they should not open any links or attachments within it.

#### Social Media

An employee's personal accounts should never be set up through a company e-mail address. When posting on social media, your employees should be cautious about what they post in regard to work. They shouldn't disclose private information about your company or your clients on social media. If they did, it could be devastating to your company's reputation as well as your cyber security.

#### **Protecting Company Data**

At the end of the day, your cyber security practices are in place to protect company and client data, and your employees have a legal and regulatory duty to protect sensitive information. A reckless disregard for protecting company information can quickly cause your company to go under and has the potential to bring forth lawsuits.

Establishing strong cyber security practices and ensuring your team is aware of them through training is the best way to protect your business from cyberthreats. By implementing training on these four topics, you'll be on your way to developing a cyber-secure culture.

## Free Auto Penetration Test Will Reveal Where Your Computer Network Is Exposed And How To Protect Your Company Now



At no cost or obligation, our highly skilled cyber security tech will conduct a 30 minute cyber security consultation via a video conference call to uncover loopholes in your company's IT security.

After the audit is done, we'll prepare a customized "Report Of Findings" that will reveal specific vulnerabilities and provide a Prioritized Action Plan for getting these security problems addressed fast. This report and action plan should be a real eye-opener for you, since almost all of the businesses we've done this for discover they are completely exposed to various threats in a number of areas.

To get started and claim your free mini penetration test now, <u>http://go.scheduleyou.in/7amaCsd</u>

### **Cyber Security TIPs**

If you process or store credit cards in any manner, you are required to comply with PCI DSS, or Payment Card Industry Data Security Standards. This is a set of LEGAL requirements to which you must abide. All it takes is an employee writing down a credit card number in an e-mail or on a piece of paper to violate a law; and then you'll be left with legal fees, fines and the reputational damage incurred when you have to contact your clients to let them know you weren't properly handling their credit cards.

Getting compliant – or finding out if you ARE compliant – isn't a simple matter I can outline in a 1-2-3-step checklist. It requires an assessment of your specific environment and how you handle credit card information. Here's a blog I wrote that may be helpful, "<u>5</u> <u>Simple Tips to Protect Sensitive</u> <u>Data."</u>

HIPAA Compliance is more affordable and easier than you think. Review our HIPAA Compliance Service Page: www.secureerpinc.com/hipaa-security-compliance-services/

A great resource is the PCI Security Standards Council, or <u>www.pcisecuritystandards.org</u>. If you want assistance call us for a free consultation. - R<sup>2</sup>

# The Most Important Word In Business

"What's the most important mindset for success in business?"

I was recently asked this question by a video podcaster, and I carefully thought about my response. At first, I didn't think it was possible to identify the single most important mindset. I find questions that ask for "one thing" tend to oversimplify things. I considered that success usually depends on a number of factors and can't be broken down into one single mindset, but suddenly, it dawned on me: the one mindset that I have observed in successful vs. unsuccessful entrepreneurs countless times is generosity.

Oftentimes, you will see companies place honesty as their top mindset value, but in my opinion, that's putting the stakes a little too low. Companies shouldn't have to remind their employees not to be dishonest. You may also hear businesses putting kindness first, but kindness doesn't actually bring any value to their customers' lives.

Companies that put respect as their mindset are on the right path but still fall short of the benefits that generosity brings. To show someone generosity, you are giving them respect while also giving them something valuable. When you actually think about it, leaders who succeed are often generous. They're able to treat their employees, their customers, their shareholders and the community with a sense of generosity that brings them success. Those who fail to show generosity rarely succeed over the long term. Throughout my experience, I have met many business owners who have seen success and failure through their use of generosity.

I once talked with the CEO of a mortgage company who implied that his business succeeded by "tricking" low-income homeowners into signing up for mortgages that had hidden terms that were unfavorable to them. Once the housing crisis hit in 2008, which was caused by bad players, this guy's company and career were snuffed out under a pile of lawsuits.



In contrast, I remember talking to Ted Waitt, one of the co-founders of Gateway. I was blown away that a guy like Ted, a cowboy sporting ripped jeans, could create a multibilliondollar computer manufacturing company in the middle of South Dakota. Ted loved making technology less stressful for his customers while giving people good value for their dollar. His spirit of generosity was reflected in his company culture.

We often think that we need to do everything in our power to bring in more money, but adopting a mindset of generosity is better if you want to see success in life and your career.



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Improve Your Company's Culture By Maintaining Employee Happiness There are certain business

There are certain businesses you walk into that just feel different. Everywhere you look, the employees are engaged, which is reflected in the way business is conducted. And their quarterly profits usually show just how much business is booming.

These businesses stumbled upon the secret that one great employee is often worth three average employees, and it's cheaper to pay these superstars 150% or more of the average industry wage to keep them around. These employees are flexible problem-solvers who can weather any storm.

However, you may have employees who quit because they weren't happy or adding value in their roles. How do you keep your other employees from following in their footsteps? One way is to set up an open exit where your employees give you a six- to eight-week warning that they are looking for another job. You can use that time to fill their role and train the new hire so there is no lapse in the transition period.

You can also pay your employees a better wage and offer benefits to keep them happy and engaged. When you work with these employees to make their lives easier, their flexibility becomes a gift rather than a burden. Unhappy employees can spell doom for your business, so do everything in your power to keep your team happy.

#### **2** Scientific Methods To Prevent Memory Loss

It can be difficult growing older and realizing that your memory isn't as strong as it once was. You



may try to eat supplements or do brain exercises on your tablet, but there are strategies you can implement to enhance your memory.

The first strategy is to aim for mastery, not relative performance. Researchers at Nagoya University in Japan have found that mastery-approach goals (i.e., developing your own competence) enhance memory of newly learned material, whereas performance approach goals (i.e., comparing yourself to others) can create "tenuous connections" in memory. The authors concluded the study by saying, "Motivation factors can influence inhibition and forgetting."

The second strategy is to simply ask why. A 2016 study from the European Journal of Social *Psychology* found that thinking more abstractly can actually reduce memory issues. The study examined how levels of "construal" (examination and interpretation) can affect memory, and their results suggested that "abstract thinking can eliminate retrieval-induced forgetting because of relational processing, demonstrating the roles of the levels of construal on memory inhibition." In other words, if you know the "how" and "why" behind things you intend to remember, you'll be more likely to remember them.